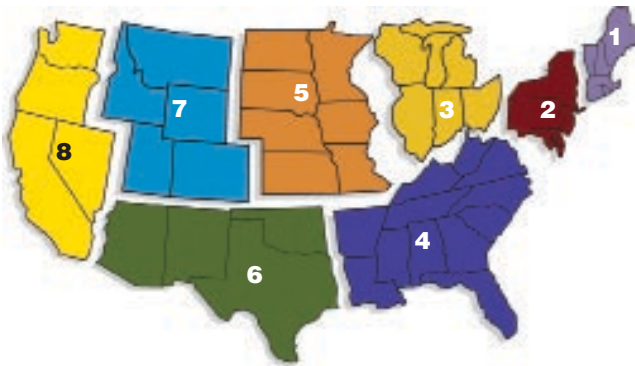


statistics

Car Operating Costs

2008 Commercial Fleet Car Operating Costs by Region

■ New England
 ■ Midwest
 ■ Great Lakes
 ■ Southeast
 ■ Plains
 ■ Southwest
 ■ Rocky Mountains
 ■ Far West



REGIONAL CODE	RUNNING EXPENSES CENTS/MILE	STANDING EXPENSES \$/MONTH	INCIDENTAL EXPENSES \$/MONTH
01 - New England	0.1470	\$452.21	\$4.67
02 - Midwest	0.1621	\$465.71	\$8.27
03 - Great Lakes	0.1440	\$471.93	\$5.26
04 - Southeast	0.1413	\$465.03	\$2.93
05 - Plains	0.1338	\$469.24	\$3.72
06 - Southwest	0.1423	\$467.68	\$3.56
07 - Rocky Mountains	0.1429	\$460.51	\$10.19
08 - Far West	0.1646	\$469.93	\$5.32
Avg. Cost, Cars - U.S.	0.1473	\$465.28	\$5.49

Running expenses include gasoline, oil, tires, and maintenance. Standing expenses are incurred whether or not the car is used and include such fixed costs as depreciation, insurance, and license fees. Incidental expenses include parking and storage, washing, and tolls.

SOURCE: PHH ARVAL

Depreciation Expenses 2008

COMPACT CARS

Avg. Monthly Miles
1,929
Avg. Months in Service
36
Avg. Cap Cost
\$16,495
Monthly Dep. Cost in CPM
\$0.1503
Dep. Dollars Per Month
\$230.78

INTERMEDIATE CARS

Avg. Monthly Miles
1,951
Avg. Months in Service
29
Avg. Cap Cost
\$17,214
Monthly Dep. Cost in CPM
\$0.1564
Dep. Dollars Per Month
\$317.59

MINIVANS

Avg. Monthly Miles
2,321
Avg. Months in Service
36
Avg. Cap Cost
\$19,978
Monthly Dep. Cost in CPM
\$0.1872
Dep. Dollars Per Month
\$396.63

2008 Operating Costs

Compact Car Total Units: 28,341

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.1324	\$224.60	0.1264	\$191.75	0.1310	\$232.98
Oil	0.0030	\$3.73	0.0039	\$5.77	0.0063	\$6.79
Tires	0.0046	\$6.85	0.0116	\$15.85	0.0126	\$20.83
Maintenance/Repair	0.0187	\$19.63	0.0310	\$34.91	0.0421	\$59.00
Warranty Recovery	(0.0002)	(\$0.39)	(0.0004)	(\$1.15)	(0.0038)	(\$2.38)
Total Operating Costs	0.1585	\$254.42	0.1725	\$247.13	0.1882	\$317.22

Intermediate Car Total Units: 183,048

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.1312	\$243.06	0.1372	\$249.16	0.1324	\$280.19
Oil	0.0050	\$5.08	0.0051	\$5.14	0.0053	\$5.87
Tires	0.0052	\$8.23	0.0078	\$14.33	0.0106	\$20.01
Maintenance/Repair	0.0130	\$13.28	0.0184	\$37.84	0.0300	\$56.48
Warranty Recovery	(0.0004)	(\$0.85)	(0.0006)	(\$1.59)	(0.0008)	(\$1.84)
Total Operating Costs	0.1540	\$268.80	0.1679	\$304.88	0.1775	\$360.71

Minivan Total Units: 98,873

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.1704	\$390.40	0.1567	\$377.93	0.1472	\$373.23
Oil	0.0048	\$4.79	0.0050	\$5.09	0.0043	\$5.95
Tires	0.0045	\$8.90	0.0071	\$12.30	0.0086	\$16.49
Maintenance/Repair	0.0205	\$24.41	0.0251	\$42.43	0.0331	\$71.63
Warranty Recovery	(0.0003)	(\$0.06)	(0.0008)	(\$3.51)	(0.0011)	(\$2.32)
Total Operating Costs	0.1999	\$428.44	0.1931	\$434.24	0.1921	\$464.98

statistics

Truck Operating Costs

2008 Commercial Fleet Truck (Class 1-2) Operating Costs by Region

■ New England
 ■ Mideast
 ■ Great Lakes
 ■ Southeast
 ■ Plains
 ■ Southwest
 ■ Rocky Mountains
 ■ Far West

REGIONAL CODE	RUNNING EXPENSES CENTS/MILE	STANDING EXPENSES \$/MONTH	INCIDENTAL EXPENSES \$/MONTH
01 - New England	0.1611	\$569.46	\$3.28
02 - Mideast	0.1755	\$584.94	\$7.09
03 - Great Lakes	0.1565	\$558.64	\$3.64
04 - Southeast	0.1513	\$554.43	\$3.24
05 - Plains	0.1604	\$539.49	\$2.40
06 - Southwest	0.1601	\$486.60	\$1.93
07 - Rocky Mountains	0.1919	\$588.61	\$2.09
08 - Far West	0.1763	\$507.40	\$4.44
Average Light Trucks - U.S.	0.1622	\$541.63	\$3.53



Running expenses include gasoline, oil, tires, and maintenance. Standing expenses are incurred whether or not the vehicle is used and include such fixed costs as depreciation, insurance, and license fees. Incidental expenses include parking and storage, washing, and tolls.

SOURCE: PHH ARVAL

2008 Operating Costs

Full-Size Van Total Units: 88,709

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.4397	\$353.60	0.3737	\$419.30	0.3110	\$406.97
Oil	0.0054	\$6.42	0.0039	\$5.65	0.0039	\$5.32
Tires	0.0059	\$12.04	0.0098	\$24.29	0.0111	\$20.10
Maintenance/Repair	0.0252	\$21.88	0.0268	\$37.48	0.0330	\$76.09
Warranty Recovery	(0.0003)	(\$0.52)	(0.0004)	(\$1.49)	(0.0005)	(\$1.45)
Total Operating Costs	0.4759	\$393.42	0.4138	\$485.23	0.3585	\$507.03

Depreciation Expenses 2008

FULL-SIZE VANS

Avg. Monthly Miles
2,101
Avg. Months in Service
56
Avg. Cap Cost
\$20,998
Monthly Dep. Cost in CPM
\$0.1578
Dep. Dollars Per Month
\$320.44

Light Truck Total Units: 127,705

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.2393	\$319.33	0.2343	\$405.44	0.2174	\$417.61
Oil	0.0031	\$5.15	0.0034	\$6.57	0.0036	\$6.59
Tires	0.0084	\$14.03	0.0141	\$18.70	0.0136	\$28.26
Maintenance/Repair	0.0337	\$29.39	0.0379	\$49.28	0.0415	\$82.96
Warranty Recovery	(0.0004)	(\$0.59)	(0.0005)	(\$1.38)	(0.0006)	(\$1.76)
Total Operating Costs	0.2841	\$367.31	0.2892	\$478.61	0.2755	\$533.66

TRUCKS (CLASS 1-2)

Avg. Monthly Miles
2,335
Avg. Months in Service
51
Avg. Cap Cost
\$21,206
Monthly Dep. Cost in CPM
\$0.1563
Dep. Dollars Per Month
\$376.18

Sport/Utility Vehicle Total Units: 121,434

	<24,000 Miles		24,001-48,000 Miles		48,001-80,000 Miles	
	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.	Cents Per Mile	Dollars Per Mo.
Gasoline	0.1720	\$293.43	0.1647	\$304.24	0.1544	\$288.04
Oil	0.0030	\$6.40	0.0045	\$7.06	0.0056	\$8.51
Tires	0.0050	\$7.57	0.0102	\$19.00	0.0117	\$24.18
Maintenance/Repair	0.0163	\$16.79	0.0296	\$37.05	0.0336	\$63.46
Warranty Recovery	(0.0001)	(\$0.40)	(0.0006)	(\$2.53)	(0.0010)	(\$3.24)
Total Operating Costs	0.1962	\$323.79	0.2084	\$364.82	0.2043	\$380.95

SUVs

Avg. Monthly Miles
1,914
Avg. Months in Service
29
Avg. Cap Cost
\$21,775
Monthly Dep. Cost in CPM
\$0.1852
Dep. Dollars Per Month
\$430.37