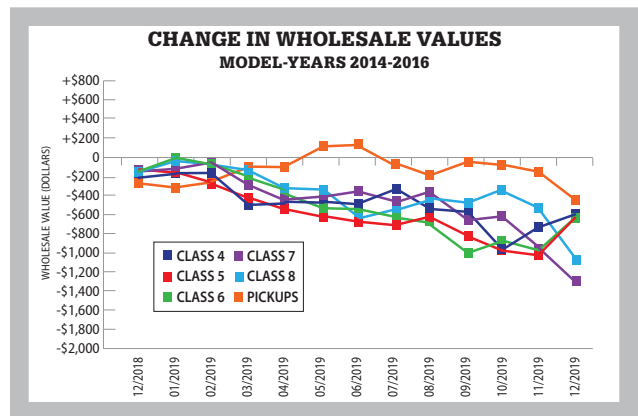
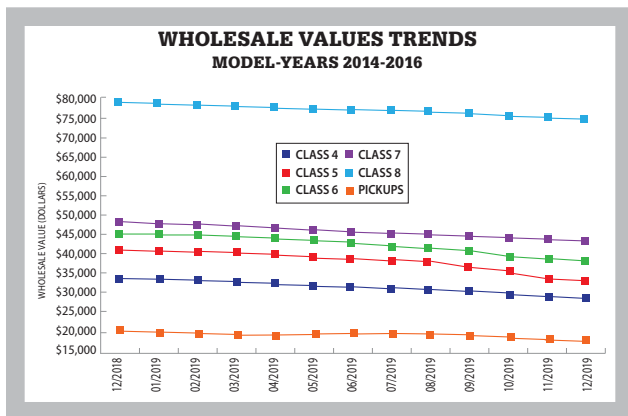


Values are provided by *Black Book*, and reflect pricing as of December 1, 2019. *Black Book* truck prices are updated regularly, and reflect wholesale values gathered from auctions around the country via onsite personnel and data feeds. Retail values are based on market studies. Visit [www.BlackBook.com](http://www.BlackBook.com).



#### LIGHT-DUTY—PICKUP

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2016	23,900	26,650
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2015	21,900	24,600
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2014	18,475	21,100
FORD F-250/F-350 SUPER DUTY	2016	20,700	23,350
FORD F-250/F-350 SUPER DUTY	2015	17,800	20,375
FORD F-250/F-350 SUPER DUTY	2014	15,350	18,225
RAM 2500/3500	2016	20,500	23,150
RAM 2500/3500	2015	19,000	21,600
RAM 2500/3500	2014	16,250	18,850

#### CLASS 3 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
ISUZU NPR ECO-MAX CABOVER 4X2	2016	29,775	35,000
ISUZU NPR ECO-MAX CABOVER 4X2	2015	24,725	29,625
ISUZU NPR ECO-MAX CABOVER 4X2	2014	20,050	24,425
MAZDA B3000 CABOVER 4X2	2016	29,225	34,425
MAZDA B3000 CABOVER 4X2	2015	23,325	28,150
MAZDA B3000 CABOVER 4X2	2014	18,375	22,575

#### CLASS 4 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-450 SUPER DUTY	2016	34,550	37,375
FORD F-450 SUPER DUTY	2015	31,050	33,775
FORD F-450 SUPER DUTY	2014	27,050	29,675
ISUZU NPR HD-D CABOVER	2016	30,900	36,275
ISUZU NPR HD-D CABOVER	2015	25,900	30,925
ISUZU NPR HD-D CABOVER	2014	21,125	25,550
MAZDA B3000 CABOVER/CREW	2016	30,825	36,300
MAZDA B3000 CABOVER/CREW	2015	24,825	29,750
MAZDA B3000 CABOVER/CREW	2014	19,775	24,100
RAM 4500	2016	31,500	34,250
RAM 4500	2015	29,000	31,675
RAM 4500	2014	26,500	29,125

#### CLASS 5 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2016	43,450	50,400
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2015	38,925	45,100
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2014	33,000	38,775
ISUZU NQR CABOVER CREW CAB	2016	36,250	42,250
ISUZU NQR CABOVER CREW CAB	2015	31,150	36,850
ISUZU NQR CABOVER CREW CAB	2014	26,200	31,250
MAZDA B3000 CABOVER/CREW	2016	32,900	38,650
MAZDA B3000 CABOVER/CREW	2015	26,900	31,975
MAZDA B3000 CABOVER/CREW	2014	21,750	26,200
RAM 5500 SLT QUAD CAB	2016	42,150	49,025
RAM 5500 SLT QUAD CAB	2015	35,350	41,275
RAM 5500 SLT QUAD CAB	2014	30,625	36,100

#### CLASS 6 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2016	45,375	52,775
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2015	40,350	47,075
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2014	34,425	40,275
FREIGHTLINER M106 CONVENTIONAL CAB	2016	43,350	50,300
FREIGHTLINER M106 CONVENTIONAL CAB	2015	36,800	42,800
FREIGHTLINER M106 CONVENTIONAL CAB	2014	30,725	36,200
HINO 268 CONVENTIONAL CAB	2016	44,725	51,775
HINO 268 CONVENTIONAL CAB	2015	39,275	45,500
HINO 268 CONVENTIONAL CAB	2014	33,650	39,450
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2016	43,300	50,250
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2015	36,500	42,500
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2014	29,600	34,850
KENWORTH K270 CABOVER	2016	45,200	52,600
KENWORTH K270 CABOVER	2015	37,950	44,050
KENWORTH K270 CABOVER	2014	31,850	37,575

#### CLASS 7 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2016	48,675	56,325
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2015	43,550	50,525
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2014	37,625	43,725
HINO 338 CONVENTIONAL CAB	2016	48,650	56,300
HINO 338 CONVENTIONAL CAB	2015	42,400	49,275
HINO 338 CONVENTIONAL CAB	2014	36,675	42,700
PETERBILT 220-SERIES CABOVER	2016	46,300	53,775
PETERBILT 220-SERIES CABOVER	2015	38,675	44,850
PETERBILT 220-SERIES CABOVER	2014	32,775	38,525
PETERBILT 330-SERIES CONVENTIONAL CAB	2016	51,925	60,075
PETERBILT 330-SERIES CONVENTIONAL CAB	2015	44,900	52,250
PETERBILT 330-SERIES CONVENTIONAL CAB	2014	40,325	47,050

#### CLASS 8 CAB/CHASSIS & TRACTORS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FREIGHTLINER M112 6X4 TRUCK SBA	2016	75,425	85,675
FREIGHTLINER M112 6X4 TRUCK SBA	2015	66,500	75,775
FREIGHTLINER M112 6X4 TRUCK SBA	2014	59,075	67,800
MACK GRANITE GU713 SFFA TRUCK 6X4	2016	119,375	133,800
MACK GRANITE GU713 SFFA TRUCK 6X4	2015	109,225	122,900
MACK GRANITE GU713 SFFA TRUCK 6X4	2014	99,575	112,525
PETERBILT 337 4X2 TRACTOR	2016	52,425	60,625
PETERBILT 337 4X2 TRACTOR	2015	45,400	52,800
PETERBILT 337 4X2 TRACTOR	2014	40,575	47,325