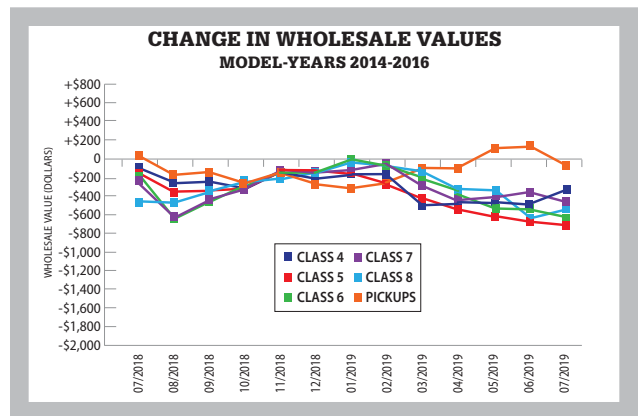
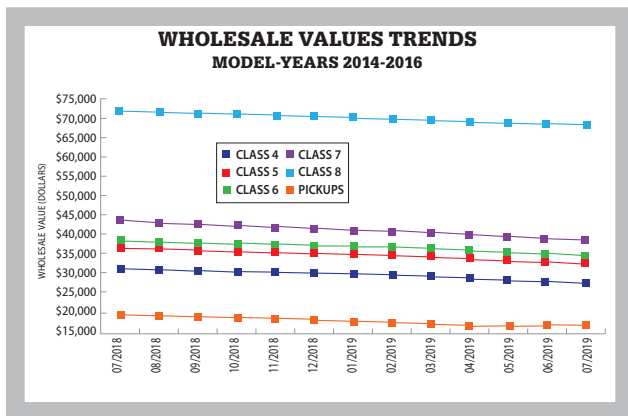


Values are provided by *Black Book*, and reflect pricing as of July 1, 2019. *Black Book* truck prices are updated regularly, and reflect wholesale values gathered from auctions around the country via onsite personnel and data feeds. Retail values are based on market studies. Visit www.BlackBook.com.



LIGHT-DUTY—PICKUP

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2016	22,500	25,225
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2015	19,300	21,950
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2014	16,675	19,250
FORD F-250/F-350 SUPER DUTY	2016	18,800	21,400
FORD F-250/F-350 SUPER DUTY	2015	15,950	18,650
FORD F-250/F-350 SUPER DUTY	2014	13,700	17,100
RAM 2500/3500	2016	20,200	22,850
RAM 2500/3500	2015	17,450	20,000
RAM 2500/3500	2014	14,750	17,800

CLASS 3 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
ISUZU NPR ECO-MAX CABOVER 4X2	2016	30,025	35,375
ISUZU NPR ECO-MAX CABOVER 4X2	2015	24,850	29,750
ISUZU NPR ECO-MAX CABOVER 4X2	2014	20,000	24,375
MAZDA B3000 CABOVER 4X2	2016	28,900	34,075
MAZDA B3000 CABOVER 4X2	2015	23,525	28,375
MAZDA B3000 CABOVER 4X2	2014	19,325	23,575

CLASS 4 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-450 SUPER DUTY	2016	32,500	35,275
FORD F-450 SUPER DUTY	2015	29,200	31,875
FORD F-450 SUPER DUTY	2014	25,500	28,100
ISUZU NPR HD-D CABOVER	2016	31,200	36,900
ISUZU NPR HD-D CABOVER	2015	25,925	30,950
ISUZU NPR HD-D CABOVER	2014	21,175	25,600
MAZDA B3000 CABOVER/CREW	2016	30,400	35,850
MAZDA B3000 CABOVER/CREW	2015	24,925	29,875
MAZDA B3000 CABOVER/CREW	2014	20,725	25,100
RAM 4500	2016	30,600	33,325
RAM 4500	2015	28,100	30,750
RAM 4500	2014	26,200	28,825

CLASS 5 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2016	42,825	49,725
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2015	36,400	42,400
FORD F-550 SUPER DUTY XLT CONVENTIONAL CREW CAB	2014	31,000	36,400
ISUZU NQR CABOVER CREW CAB	2016	36,450	42,450
ISUZU NQR CABOVER CREW CAB	2015	31,000	36,400
ISUZU NQR CABOVER CREW CAB	2014	26,150	31,200
MAZDA B3000 CABOVER/CREW	2016	32,475	38,225
MAZDA B3000 CABOVER/CREW	2015	26,900	31,975
MAZDA B3000 CABOVER/CREW	2014	22,700	27,500
RAM 5500 SLT QUAD CAB	2016	39,400	45,850
RAM 5500 SLT QUAD CAB	2015	33,225	39,050
RAM 5500 SLT QUAD CAB	2014	27,525	32,650

CLASS 6 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2016	44,250	51,275
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2015	37,825	43,925
FORD F-650 SD XLT CONVENTIONAL SUPER CAB	2014	32,325	38,075
FREIGHTLINER M106 CONVENTIONAL CAB	2016	43,150	50,100
FREIGHTLINER M106 CONVENTIONAL CAB	2015	36,575	42,600
FREIGHTLINER M106 CONVENTIONAL CAB	2014	31,300	36,850
HINO 268 CONVENTIONAL CAB	2016	44,725	51,775
HINO 268 CONVENTIONAL CAB	2015	38,700	44,875
HINO 268 CONVENTIONAL CAB	2014	32,900	38,650
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2016	41,900	48,750
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2015	34,050	39,900
INTERNATIONAL DURASTAR 4300 CONVENTIONAL CAB	2014	27,850	32,975
KENWORTH K270 CABOVER	2016	38,975	45,150
KENWORTH K270 CABOVER	2015	32,425	38,175
KENWORTH K270 CABOVER	2014	26,400	31,450

CLASS 7 CAB/CHASSIS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2016	47,450	55,000
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2015	41,025	47,825
FORD F-750 SUPER DUTY XLT CONVENTIONAL CREW CAB	2014	35,325	41,250
HINO 338 CONVENTIONAL CAB	2016	47,850	55,425
HINO 338 CONVENTIONAL CAB	2015	41,725	48,550
HINO 338 CONVENTIONAL CAB	2014	35,925	41,875
PETERBILT 220-SERIES CABOVER	2016	42,200	49,075
PETERBILT 220-SERIES CABOVER	2015	34,875	40,750
PETERBILT 220-SERIES CABOVER	2014	29,200	34,400
PETERBILT 330-SERIES CONVENTIONAL CAB	2016	48,425	56,050
PETERBILT 330-SERIES CONVENTIONAL CAB	2015	42,425	49,300
PETERBILT 330-SERIES CONVENTIONAL CAB	2014	35,775	41,725

CLASS 8 CAB/CHASSIS & TRACTORS

TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FREIGHTLINER M112 6X4 TRUCK SBA	2016	69,950	79,450
FREIGHTLINER M112 6X4 TRUCK SBA	2015	62,300	71,250
FREIGHTLINER M112 6X4 TRUCK SBA	2014	54,825	63,200
MACK GRANITE GU713 SFFA TRUCK 6X4	2016	111,275	125,100
MACK GRANITE GU713 SFFA TRUCK 6X4	2015	101,550	114,650
MACK GRANITE GU713 SFFA TRUCK 6X4	2014	92,050	104,450
PETERBILT 337 4X2 TRACTOR	2016	48,925	56,575
PETERBILT 337 4X2 TRACTOR	2015	42,675	49,575
PETERBILT 337 4X2 TRACTOR	2014	36,025	42,025