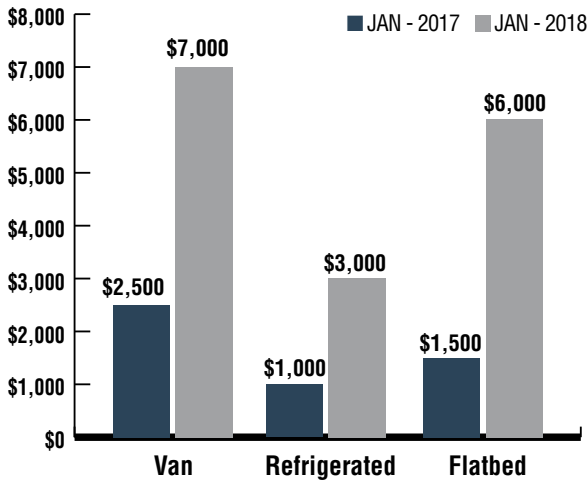


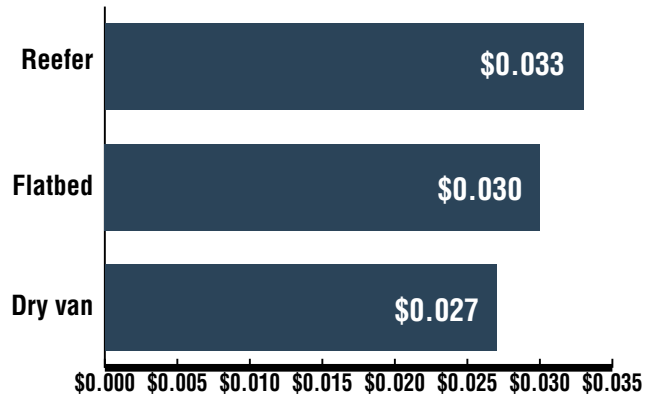
Sign-On Bonuses Have Skyrocketed



The median sign-on bonus at fleets tracked by the National Transportation Institute rose across the board, with the biggest difference at flatbed fleets.

SOURCE: NATIONAL TRANSPORTATION INSTITUTE

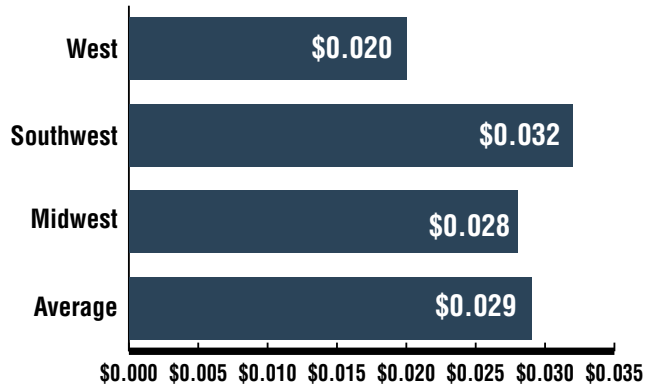
Pending Pay Moves by Trailer Type



Refrigerated and dry van saw smaller increases in 2017, but a look at the announced Q1 2018 changes indicate a much more aggressive approach for 2018.

SOURCE: NATIONAL TRANSPORTATION INSTITUTE

Pending Pay Moves by Region



The Southeast Region showed unusual strength compared to the other regions. Also, there were not enough moves announced by Northeast-based carriers to report an average move; they were, however, well represented in the Q4 moves.

SOURCE: NATIONAL TRANSPORTATION INSTITUTE

90%
IDENTIFY AS
TECH SAVVY

64%
HAVE BEEN IN
BUSINESS OVER
10 YEARS



4.22%
AVERAGE HOURS
PER DAY LOOKING
FOR LOADS

47%
EXPECT OPEN
DECK HAULS
TO INCREASE



**MORE THAN
35%**
OF OPEN DECK LOADS
REQUIRE PERMITS



**ON AVERAGE,
TRUCKERS ARE PAYING
\$285
PER PERMIT**

SOURCE: FR8STAR