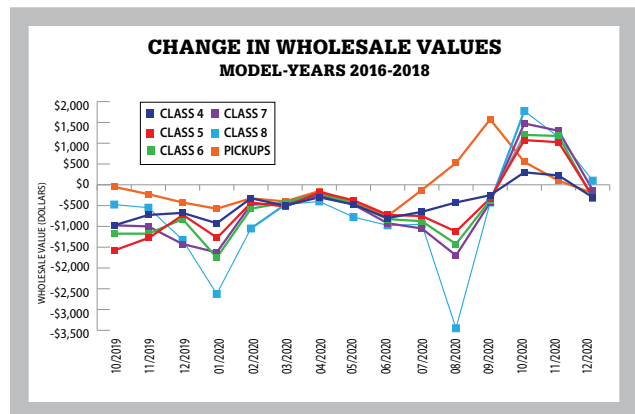
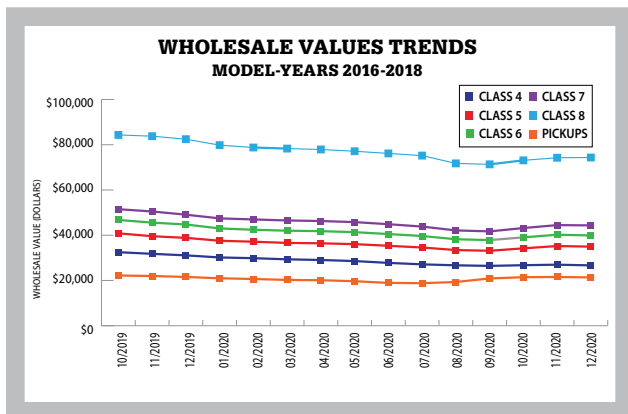


Values are provided by *Black Book*, and reflect pricing as of Dec. 1, 2020. *Black Book* truck prices are updated regularly, and reflect wholesale values gathered from auctions around the country via onsite personnel and data feeds. Retail values are based on market studies. Visit www.BlackBook.com.



LIGHT-DUTY—PICKUP			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2018	25,700	28,925
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2017	22,600	25,825
CHEVROLET SILVERADO/GMC SIERRA 2500/3500	2016	20,050	23,300
FORD F-250/350 SUPER DUTY	2018	23,600	26,825
FORD F-250/350 SUPER DUTY	2017	21,600	24,825
FORD F-250/350 SUPER DUTY	2016	18,300	21,525
RAM 2500/3500	2018	23,000	26,225
RAM 2500/3500	2017	20,000	23,225
RAM 2500/3500	2016	17,350	20,575

CLASS 3 CAB/CHASSIS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
ISUZU NPR ECO-MAX CABOVER 4X2	2018	31,775	37,500
ISUZU NPR ECO-MAX CABOVER 4X2	2017	25,575	30,600
ISUZU NPR ECO-MAX CABOVER 4X2	2016	21,125	25,550
MAZDA B3000 CABOVER 4X2	2018	32,425	38,175
MAZDA B3000 CABOVER 4X2	2017	26,450	31,500
MAZDA B3000 CABOVER 4X2	2016	20,625	25,025

CLASS 4 CAB/CHASSIS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-450 SUPER DUTY	2018	21,350	24,600
FORD F-450 SUPER DUTY	2017	28,450	31,700
FORD F-450 SUPER DUTY	2016	25,050	28,300
ISUZU NPR HD-D CABOVER	2018	32,750	38,500
ISUZU NPR HD-D CABOVER	2017	26,600	31,675
ISUZU NPR HD-D CABOVER	2016	22,150	26,925
MAZDA B3000 CABOVER/CREW	2018	34,050	39,875
MAZDA B3000 CABOVER/CREW	2017	27,950	33,075
MAZDA B3000 CABOVER/CREW	2016	22,350	27,000
RAM 4500	2018	29,750	32,975
RAM 4500	2017	26,200	29,425
RAM 4500	2016	23,550	26,775

CLASS 5 CAB/CHASSIS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-550 SUPER DUTY XLT CONV CREW CAB	2018	45,000	52,400
FORD F-550 SUPER DUTY XLT CONV CREW CAB	2017	40,675	47,425
FORD F-550 SUPER DUTY XLT CONV CREW CAB	2016	33,700	39,500
ISUZU NQR CABOVER CREW/CAB	2018	36,650	42,675
ISUZU NQR CABOVER CREW/CAB	2017	31,250	36,950
ISUZU NQR CABOVER CREW/CAB	2016	26,700	31,775
MAZDA B3000 FE180	2018	35,875	41,825
MAZDA B3000 FE180	2017	29,825	35,050
MAZDA B3000 FE180	2016	24,325	29,200
RAM 5500 SLT QUAD CAB	2018	44,500	51,675
RAM 5500 SLT QUAD CAB	2017	38,575	44,975
RAM 5500 SLT QUAD CAB	2016	32,225	37,800

CLASS 6 CAB/CHASSIS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-650 SUPER DUTY XLT CONV SUPER CAB	2018	47,325	54,875
FORD F-650 SUPER DUTY XLT CONV SUPER CAB	2017	42,125	49,000
FORD F-650 SUPER DUTY XLT CONV SUPER CAB	2016	35,250	41,175
FREIGHTLINER M106 CONV CAB	2018	43,025	49,950
FREIGHTLINER M106 CONV CAB	2017	36,150	42,100
FREIGHTLINER M106 CONV CAB	2016	30,625	36,100
HINO 268 CONV CAB	2018	47,200	54,750
HINO 268 CONV CAB	2017	40,725	47,475
HINO 268 CONV CAB	2016	35,575	41,525
INTERNATIONAL DURASTAR 4300 CONV CAB	2018	45,400	52,650
INTERNATIONAL DURASTAR 4300 CONV CAB	2017	38,250	44,375
INTERNATIONAL DURASTAR 4300 CONV CAB	2016	32,625	38,400
KENWORTH K270 CABOVER	2018	48,700	56,350
KENWORTH K270 CABOVER	2017	40,975	47,725
KENWORTH K270 CABOVER	2016	34,375	40,225

CLASS 7 CAB/CHASSIS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FORD F-750 SUPER DUTY XLT CONV CREW CAB	2018	49,425	57,125
FORD F-750 SUPER DUTY XLT CONV CREW CAB	2017	43,750	50,725
FORD F-750 SUPER DUTY XLT CONV CREW CAB	2016	38,225	44,375
HINO 338 CONV CAB	2018	51,550	59,700
HINO 338 CONV CAB	2017	44,775	52,125
HINO 338 CONV CAB	2016	39,650	45,900
PETERBILT 220-SERIES CABOVER	2018	49,175	56,875
PETERBILT 220-SERIES CABOVER	2017	41,750	48,575
PETERBILT 220-SERIES CABOVER	2016	34,800	40,675
PETERBILT 330-SERIES CONV CAB	2018	52,850	61,075
PETERBILT 330-SERIES CONV CAB	2017	46,200	53,675
PETERBILT 330-SERIES CONV CAB	2016	40,025	46,750

CLASS 8 CAB/CHASSIS & TRACTORS			
TRUCK MODEL	M-Y	WHOLESALE	RETAIL
FREIGHTLINER M112 6X4 TRUCK SBA	2018	75,450	85,700
FREIGHTLINER M112 6X4 TRUCK SBA	2017	68,675	78,100
FREIGHTLINER M112 6X4 TRUCK SBA	2016	60,650	69,475
MACK GRANITE GU713 SFFA TRUCK 6X4	2018	116,150	130,350
MACK GRANITE GU713 SFFA TRUCK 6X4	2017	108,000	121,600
MACK GRANITE GU713 SFFA TRUCK 6X4	2016	99,700	112,650
PETERBILT 337 4X2 TRACTOR	2018	53,250	61,525
PETERBILT 337 4X2 TRACTOR	2017	46,675	54,175
PETERBILT 337 4X2 TRACTOR	2016	40,525	47,275