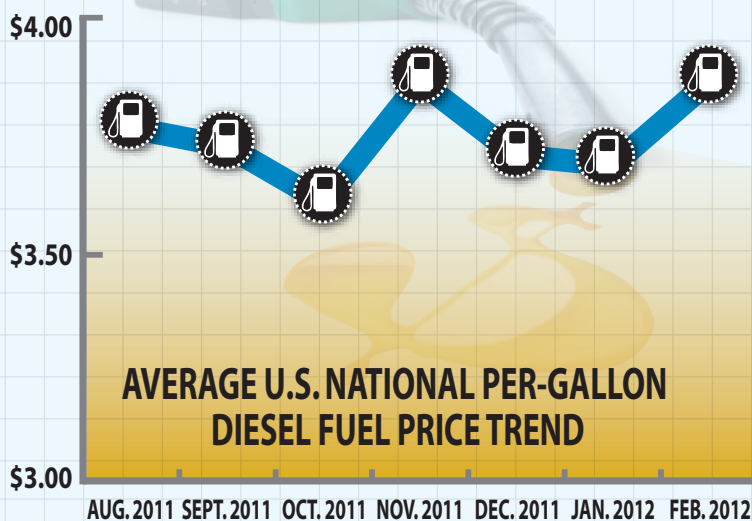
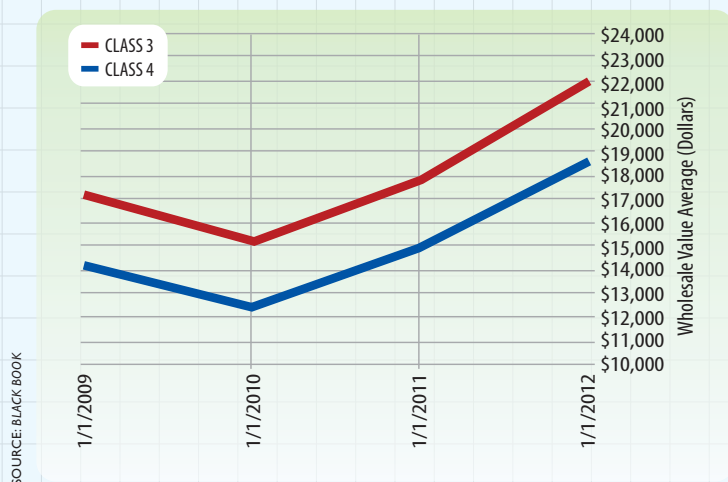


SOURCE: WRIGHT EXPRESS



Resale Wholesale Value Trends for 2- to 6-Year-Old Cab-Forward Trucks



"Isuzu Reach Named 2012 Medium-Duty Truck of the Year," page 14

Box Truck Floor Options

- **Pine floor** is the lowest-cost option and can handle most light-duty, dry-freight applications.
- **Laminate hardwood** is an upgrade to the pine floor and is designed for heavier-duty applications.
- **Aluminum (overlaid on wood)** provides extra floor protection, especially important for trucks that may be carrying liquids.
- **Steel (overlaid on wood)** provides extra protection compared to pine and hardwood, but at a lower cost than aluminum.

"8 Mistakes to Avoid When Ordering Medium-Duty Trucks," page 16

Glossary of Alt-Fuel Acronyms

- **CNG:** Compressed Natural Gas.
- **e-REV:** Extended-Range Electric Vehicle.
- **GGE:** Gasoline Gallon Equivalent.
- **LPG:** Liquefied Propane Gas (also called propane autogas).
- **MPGe:** Miles Per Gallon Equivalent.

"Finding the Right Fuel-Efficient Fit," page 26



THE 2012 WORK TRUCK SHOW
HAD MORE THAN

560

EXHIBITING COMPANIES
OCCUPYING MORE THAN
500,000 SQ.-FT.
OF EXHIBIT SPACE.

"Work Truck Show 2012," page 30